



From left to right: Dan McGill, Stefan Kunter and Ricky Lee in front of the ELAFLEX US office

## **ELAFLEX HIBY Group Opens New U.S. Office in Los Angeles, CA**

DISTRIBUTION, Los Angeles & Hamburg (Germany), day, month, 2023 – ELAFLEX HIBY Group is announcing its opening of a U.S. office, ELAFLEX US, in the greater Los Angeles area (Buena Park, CA). New and existing customers in North America will soon have access to the full range of conventional, renewable, and alternative fuel products.

This new expansion into the North American market marks an exciting development for ELAFLEX US, as clients will have products with

the lowest total cost of ownership delivered in a timely manner. The presence of a US-based technical sales and support group will also mean increased customer satisfaction and increased business for the company.

ELAFLEX produces some of the most reliable and high-quality products on the market, with all materials and finished goods carefully tracked from start to delivery. In the words of Stefan Kunter, CEO of the ELAFLEX HIBY Group: "Quality always wins." The EH Group features well-known brands like Oasis, Aljac, MannTek and DanTec but also plans to work with U.S. customers to develop refueling products specifically suited to their needs.

ELAFLEX has achieved a significant global market share and superior long-term results thanks to its cutting-edge engineering and manufacturing technologies. Dan McGill and Ricky Lee will oversee the ELAFLEX US office, offering consulting services and a supply of ELAFLEX's refueling products.

"Our ambition is a fast time-to-market for the benefit of our customers and strengthening our market position with ELAFLEX innovative products in the U.S. and Canada," said Dan McGill.

In the H2, CNG, LNG, DEF and aircraft refueling sectors, ELAFLEX products have been popular for decades in the U.S. and Canada due to their exceptionally high quality and reliability. "EH Group's product lines are durable and repairable, and therefore give them a very low carbon footprint," said Ricky Lee. "We are absolutely delighted to offer customers in the U.S. and Canada a new service in consulting, warehousing and distribution," added Stefan Kunter, CEO of the EH Group.

More information, please visit elaflexus.com

## **About ELAFLEX**

ELAFLEX is a globally recognized system solutions provider specializing in the engineering, manufacturing, distribution, and maintenance of hydrogen, CNG, LNG, propane, and conventional refueling technology. Since 1923, our refueling equipment – including valves, nozzles, hose assemblies, couplings and expansion joints – has been setting quality standards.

Quality engineering and durability are key factors in our products as we strive to achieve an economic and environmental balance that benefits our planet and society. All of this makes for a sound investment in performance, sustainability and cost-effectiveness.